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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1983

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Graduate School of Business Administration
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 7 through June 10) and cumulatively (September 1 through June 10). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	97	1184	$1360	$1366	$1875	$1350	$1217	498	5618	$1326	$1365	$1710	$1342	$1333
Business—General (incl. Mgmt.)	166	1356	1394	1486	1800	1415	1000	395	3272	1418	1486	1833	1417	1000
Marketing & Distribution	50	610	1508	1399	1750	1530	1167	127	1457	1443	1411	1750	1500	1083
HUMANITIES & SOCIAL SCIENCES														
Humanities	45	401	1321	1445	1600	1375	917	86	715	1270	1380	1600	1221	910
Economics[2]	51	355	1412	1645	1750	1417	1042	138	577	1462	1590	1791	1466	1125
Other Social Sciences	29	352	1255	1400	1584	1333	834	85	810	1267	1320	1667	1208	833
ENGINEERING														
Aeronautical	7	114	1915	2054	*	*	*	30	439	1901	2004	2158	1896	1581
Chemical	22	270	2281	2155	2435	2300	2192	129	1156	2251	2228	2430	2292	2000
Civil (incl. Construction, Sanitary & Transportation Engrg.)	24	377	1747	1865	2250	1771	1333	76	892	1812	1869	2297	1794	1416
Electrical (incl. Computer Engrg.)	256	2567	2090	2136	2275	2150	1794	808	8285	2079	2128	2297	2150	1793
Geological	+	9	+	1922				+	35	+	2089			
Industrial	30	220	1946	2058	2175	1939	1792	87	841	1943	2048	2175	1950	1793
Mechanical	148	1110	2104	2095	2275	2152	1794	426	3883	2076	2096	2300	2138	1793
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	6	81	2091	2132	*	*	*	18	277	2033	2146	*	*	*
Mining	1	4	2050	2033	*	*	*	1	30	2050	2041	*	*	*
Nuclear (incl. Engrg. Physics)	7	32	1976	2063	*	*	*	10	114	2073	2078	*	*	*
Petroleum	9	92	2485	2527	*	*	*	20	307	2491	2568	2651	2525	2200
Engineering Technology	10	174	1858	1978	*	*	*	27	624	1876	2006	2200	1900	1500
SCIENCES														
Agricultural Sciences	29	146	1375	1387	1750	1292	1000	46	297	1350	1375	1833	1250	1042
Biological Sciences	3	58	875	1383	*	*	*	12	149	1205	1419	*	*	*
Chemistry	11	44	1575	1704	*	*	*	22	147	1630	1712	1955	1667	1000
Computer Science	118	909	1862	1954	2170	1958	1380	283	2572	1849	1941	2174	1958	1380
Health (Medical) Professions	23	194	1573	1586	2000	1440	1120	104	423	1442	1584	1875	1396	1182
Mathematics	56	256	1678	1819	2000	1667	1333	115	517	1672	1799	2000	1667	1250
Other Physical & Earth Sciences	13	64	1397	1692	*	*	*	21	167	1401	1746	1950	1380	996
Totals	1211	10979						3564	33604					

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	101	1285	$1536	$1570	$1833	$1542	$1200	513	5795	$1519	$1565	$1708	$1542	$1325
Business Administration	69	721	1434	1452	1833	1416	1166	184	1792	1426	1464	1833	1401	1000
Communications	6	98	1133	1566	*	*	*	16	232	1242	1498	*	*	*
Community & Service Orgs Work	12	61	1132	1144	*	*	*	29	182	1085	1175	1458	1052	700
EDP-Programming/Systems	135	1117	1852	1953	2167	1958	1390	324	3041	1831	1943	2167	1950	1379
Engineering	481	4624	2082	2112	2300	2150	1793	1562	15648	2073	2115	2331	2142	1793
Farm & Natural Resources Mgmt	12	57	1350	1347	*	*	*	16	106	1303	1326	*	*	*
Finance & Economics	93	618	1421	1616	1750	1454	1083	179	1189	1439	1563	1750	1458	1125
Health (Medical) Services	30	225	1408	1524	2000	1390	850	115	494	1401	1530	1800	1391	1080
Manufacturing &/or Industrial Opns	25	189	1971	1914	2200	2100	1483	82	607	1832	1924	2182	1843	1350
Mathematics/Statistics	15	130	1686	1782	*	*	*	46	287	1669	1734	2050	1725	1378
Merchandising/Sales Promotion	50	533	1339	1312	1750	1250	1000	125	1251	1304	1318	1733	1217	1000
Personnel/Employee Relations	11	89	1368	1413	*	*	*	27	156	1279	1375	1775	1250	833
Research—Non-Scientific	4	175	1137	1692	*	*	*	12	241	1341	1649	*	*	*
Research—Scientific	26	153	1769	1751	2260	1821	1260	48	505	1693	1805	2235	1688	1000
Rotational Training—Non-Technical	46	250	1410	1427	1750	1434	1167	100	494	1365	1397	1667	1375	1016
Rotational Training—Technical	2	76	1649	1892	*	*	*	14	274	1384	1900	*	*	*
Sales—Non-Technical Degree	80	510	1450	1481	1750	1500	1125	152	1133	1480	1464	1750	1500	1167
Sales—Technical/Scientific Degree	13	68	1977	1819	*	*	*	20	177	2003	1880	2200	2125	1583
Totals	1211	10979						3564	33604					

[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

SCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non-Military Employment)

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	23	145	$1808	$1847	$2083	$1833	$1583	48	390	$1832	$1891	$2083	$1833	$1667
MBA (Non-technical Undergraduate)	82	620	2105	2271	2750	2083	1583	325	1518	2115	2215	2642	2083	1625
MBA (Technical Undergraduate)	18	334	2253	2581	*	*	*	59	527	2380	2524	2792	2375	1875
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	38	+	2154				1	125	2083	2122	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	18	+	2142				+	63	+	2196			
Administration (incl. Public, Hospital, etc.)	1	2	1833	1761	*	*	*	1	52	1833	1868	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	8	2500	1674	*	*	*	3	34	1635	1617	*	*	*
Social Sciences	5	25	1307	1314	*	*	*	13	90	1252	1606	*	*	*
ENGINEERING														
Chemical	1	20	2550	2404	*	*	*	9	100	2396	2404	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	+	36	+	2234				2	125	2082	2260	*	*	*
Electrical (incl. Computer Engrg.)	27	320	2303	2486	2525	2416	2081	59	836	2343	2461	2550	2417	2081
Industrial	+	21	+	2295				2	72	2200	2291	*	*	*
Mechanical	9	133	2335	2445	*	*	*	21	408	2309	2400	2550	2333	2082
Nuclear (incl. Engrg. Physics)	1	8	2200	2419	*	*	*	2	38	2367	2386	*	*	*
SCIENCES														
Chemistry	1	5	2250	1934	*	*	*	1	18	2250	2203	*	*	*
Computer Science	5	62	2352	2449	*	*	*	32	233	2318	2359	2513	2333	2083
Geology & Related Geological Sciences	1	22	2455	2466	*	*	*	4	81	2175	2472	*	*	*
Mathematics	6	17	2007	1940	*	*	*	17	56	2074	2124	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science & Ceramics)	+	8	+	2443				1	33	2082	2417	*	*	*
Totals	181	1842						600	4799					

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

Graduate Program	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	32	278	$2480	$2499	$2916	$2500	$1833	139	661	$2544	$2484	$3085	$2500	$2000
MBA - Tech Undergraduate	14	208	2916	2717	*	*	*	55	305	2723	2722	3192	2708	2208
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	27	393	2396	2617	3125	2250	1750	130	756	2570	2632	3000	2666	1950
MBA - Tech Undergraduate	12	241	2941	2806	*	*	*	50	330	2778	2780	3166	2771	2350
Over 4 years														
MBA - Non-Tech Undergraduate	20	227	2483	2740	2833	2500	2083	66	442	2583	2672	3125	2666	2083
MBA - Tech Undergraduate	8	69	2909	2755	*	*	*	25	122	2808	2900	3250	2833	2500
Totals	113	1416						485	2616					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	23	+	$3223				1	81	$2950	$3130	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	+	7	+	3033				+	13	+	2936			
Electrical (incl. Computer Engrg.)	2	38	$3125	3283	*	*	*	3	123	3200	3200	*	*	*
Mechanical	+	15	+	3224				+	34	+	3150			
SCIENCES														
Chemistry	4	48	2690	2715	*	*	*	11	214	2670	2694	*	*	*
Mathematics (incl. Opns. Research, Statistics & Actuarial Science)	+	4	+	2766				+	19	+	2585			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science & Ceramics)	+	4	+	2969				+	20	+	3072			
Physics	+	15	+	2875				+	68	+	2903			
Totals	6	154						15	572					

[1] Years of full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1561 1875 1333	55	1512	6	1575	4	1708	4	1388	2		
BUSINESS - GENERAL	1583	1	1330 1542 979	50	1294 1667 975	47	1530	7	1504	2	1022	4
MARKETING/DISTRIBUTN			1492	3	1339	19	1522	3	1555	3		
HUMANITIES			1301	9	1366	13	1565	4			1120	5
ECONOMICS	1589	1	1402 1750 1125	32	1321	9	1485	2				
OTHR SOCIAL SCIENCES			1583	3	1198	12						

AVERAGE MONTHLY SALARY OFFERS — JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/7/83 THROUGH 6/10/83 — PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2104 4		
CHEMICAL						2013 2
CIVIL -CNSTR/SAN/TRP				2000 1		1657 7
ELECTRICAL -COMPTR				2165 142 2292 2017	2182 4	2424 2
GEOLOGICAL						
INDUSTRIAL		1542 1		2003 4	2167 2	1792 2
MECHANICAL			1700 1	2085 47 2200 1950	1975 9	1959 2
METALLURGICAL						
MINING				2050 1		
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	1833 1					
ENGINEERING TECH				1977 5	1333 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES					1361	4					1608	1
BIOLOGICAL SCIENCES					833	1						
CHEMISTRY					1500	1						
COMPUTER SCIENCE	1771	2	1480	8	1571	10	2016 2150 1867	46	1833	1	1759	2
HEALTH (MED) PROFSNS					2032	6						
MATHEMATICS			1501	16	1576	7	1918	19				
OTHR PHYSCL/EARTH SC					833	1	1950	2				

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	2000	2	1688	4	1341	1	1345	1	1710	1	1733	4
BUSINESS - GENERAL	1600	11	1465	4	1586	10	1317	2			2000	1
MARKETING/DISTRIBUTN	1648	11	1629	1	1609	7	2300	1				
HUMANITIES	1628	3					833	1	1600	2		
ECONOMICS	1592	2			1875	2	1333	1				
OTHR SOCIAL SCIENCES	1542	2	1416	1					1333	1		

AVERAGE MONTHLY SALARY OFFERS — JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/7/83 THROUGH 6/10/83 — PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2325	8			2200	2	2325	2			2429	5
CIVIL -CNSTR/SAN/TRP											2125	2
ELECTRICAL -COMPTR	2183	6	2146	18			2211	3	2136	4	2151	5
GEOLOGICAL												
INDUSTRIAL	2078	3	2114	4					2175	1		
MECHANICAL	2233	10	2137	19	1825	2	2250	5	1867	3	2389	7
METALLURGICAL	2125	2					2200	1	2150	2		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS	2450	1									2583	7
ENGINEERING TECH			1917	1			2150	1				

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1913	2			1360	12						
BIOLOGICAL SCIENCES												
CHEMISTRY	1631	5			1877	2					1500	1
COMPUTER SCIENCE	2062	10	1843	2			1958	1	2083	1	2074	8
HEALTH (MED) PROFSNS												
MATHEMATICS	1885	3										
OTHR PHYSCL/EARTH SC	2000	1			870	1	1333	1				

AVERAGE MONTHLY SALARY OFFERS — JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/7/83 THROUGH 6/10/83 — PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1041	1			1638	7	1293	3			1017	2
BUSINESS - GENERAL	1542	2	1550	2	1755	11	1349	9	992	1	1055	2
MARKETING/DISTRIBUTN	1458	2										
HUMANITIES							1206	3	1136	3	1100	2
ECONOMICS							996	1	1458	1		
OTHR SOCIAL SCIENCES					1833	1	1021	2	1159	3	1021	4

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 2

CURRICULUM	RESEARCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1662	3				
CHEMICAL					2122	3						
CIVIL -CNSTR/SAN/TRP	1517	1			2233	4	1793	3	1400	5	1260	1
ELECTRICAL -COMPTR	2117	4			2112 2231 1900	31	1653 1798 1449	32	1936	5		
GEOLOGICAL												
INDUSTRIAL					2033	2	1818	11				
MECHANICAL	2089	4			2192 2333 2083	29	1788	10				
METALLURGICAL							1794	1				
MINING												
NUCLEAR -ENGRG PHYS					2209	5	1394	2				
PETROLEUM -NATL GAS												
ENGINEERING TECH	1660	1					1633	1				

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT	ORG
AGRICULTURL SCIENCES			1292 1	1479 2	1245 6	958 1	
BIOLOGICAL SCIENCES			791 1			1000 1	
CHEMISTRY						1209 2	
COMPUTER SCIENCE	1861 3	1775 1	2098 7	1450 15		1767 1	
HEALTH (MED) PROFSNS					1117 1	1429 16	
MATHEMATICS				1572 10		1108 1	
OTHR PHYSCL/EARTH SC			1333 1	1327 5	1263 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	1842	13	2198 2667 1583	24	2256	7	2392	2	1935	4	1875	2
MBA - TECHNICAL	1942	5	2458	1			2365	9	2667	1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2528	6	2383	2	2193	11					1955	1
MBA - TECHNICAL	2350	1										

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	1965	2			2115	4			1173	2	1354	2
MBA - TECHNICAL							2082	1				

AVERAGE MONTHLY SALARY OFFERS — JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1530 1666 1400	384	1493	17	1397	12	1558	14	1388	2	1475	2
BUSINESS - GENERAL	1522	9	1340 1542 1000	109	1272 1542 1000	104	1550 1800 1210	22	1623	8	1409	8
MARKETING/DISTRIBUTN			1401	11	1263 1584 1000	47	1548	11	1483	7	1448	4
HUMANITIES			1290	15	1269 1625 917	26	1552	5			1120	5
ECONOMICS	1629	5	1440 1750 1200	74	1266	18	1487	5				
OTHR SOCIAL SCIENCES			1298	17	1210 1500 800	28	1646	2				

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							1987	19				
CHEMICAL					2300	1	2185	11			2108	3
CIVIL -CNSTR/SAN/TRP							2000	1			1821 2000 1500	21
ELECTRICAL -COMPTR	1853	2			2083	1	2168 2318 2002	422	2173	11	2315	7
GEOLOGICAL												
INDUSTRIAL	1625	1	1542	1	1500	1	2052	19	2167	2	1997	6
MECHANICAL					2090	5	2090 2200 1950	105	1988	14	2216	14
METALLURGICAL							2050	1			2100	1
MINING							2050	1				
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS	1833	1										
ENGINEERING TECH							1956	10	1333	1		

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES			1167	1	1254	7					1608	1
BIOLOGICAL SCIENCES					1014	5	2083	1				
CHEMISTRY					1750	4						
COMPUTER SCIENCE	1722	3	1427	17	1548	13	2022 2175 1875	126	1917	2	1589	3
HEALTH (MED) PROFSNS					2016	9						
MATHEMATICS	1625	1	1540 1842 1250	35	1525	8	1899 2066 1667	36				
OTHR PHYSCL/EARTH SC					1258	2	1950	2				

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1739	8	1458	6	1462	2	1463	2	1668	2	1699	15
BUSINESS - GENERAL	1639 1800 1413	29	1595	8	1658 1833 1300	21	1353	14	1712	2	1944	3
MARKETING/DISTRIBUTN	1643	18	1492	4	1652	11	1638	5			1300	1
HUMANITIES	1577	6			1380	5	833	1	1600	2		
ECONOMICS	1611	6	1711	5	1702	6	1575	6			900	1
OTHR SOCIAL SCIENCES	1627	4	1511	4	1192	1			1333	1		

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2289 2385 2200	56	1958	1	2230	5	2273	15			2388 2550 2260	23
CIVIL -CNSTR/SAN/TRP							2175	2			2125	2
ELECTRICAL -COMPTR	2157	12	2167 2250 2075	73			2196	10	2134	6	2184	10
GEOLOGICAL												
INDUSTRIAL	2098	8	2050	5			1997	3	2128	3		
MECHANICAL	2207 2350 2000	29	2143 2225 2000	44	1967	4	2230 2375 2150	20	2079	13	2336 2500 2050	28
METALLURGICAL	2150	3	2200	1			2200	1	2169	5		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS	2250	2									2558	17
ENGINEERING TECH	1833	1	2109	3	1917	1	1950	2	2000	1		

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1913	2			1397 1833 1208	22						
BIOLOGICAL SCIENCES	2171	1			1833	1						
CHEMISTRY	1557	7			1862	3					1955	2
COMPUTER SCIENCE	2024 2225 1880	23	1990	5			1925	2	1979	2	2042	16
HEALTH (MED) PROFSNS	1883	3										
MATHEMATICS	1809	4										
OTHR PHYSCL/EARTH SC	2000	1			870	1	1333	1			2233	1

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1041	1			1559	17	1316	5	1333	4	1122	5
BUSINESS - GENERAL	1350	8	1540	5	1621 2083 1083	25	1455	16	992	1	986	3
MARKETING/DISTRIBUTN	1458	2	1300	1	1648	4					1250	1
HUMANITIES					2166	1	1101	7	977	8	1084	5
ECONOMICS	1712	4			1700	3	1055	2	1458	1	1288	2
OTHR SOCIAL SCIENCES					2178	3	1176	4	1162	10	953	11

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1753	11				
CHEMICAL	2250	1	2240	1	2165	5	1728	7				
CIVIL -CNSTR/SAN/TRP	1830	5			2184	14	1690	18	1457	12	1260	1
ELECTRICAL -COMPTR	2095	13			2146 2275 1917	86	1705 1800 1449	147	1950	7	2275	1
GEOLOGICAL												
INDUSTRIAL					2118	5	1789* 1794 1793	33				
MECHANICAL	2003	10			2140 2250 1916	68	1763 2079 1449	72				
METALLURGICAL							1792	6				
MINING												
NUCLEAR -ENGRG PHYS					2242	8	1394	2				
PETROLEUM -NATL GAS												
ENGINEERING TECH	1526	3			1847	3	1827	2				

* ALL BUT SIX OFFERS IN THIS CATEGORY WERE EITHER $1,793 OR $1,794 CAUSING THE 90TH AND 10TH PERCENTILES TO BE SO CLOSE IN VALUE. THE AVERAGE WAS AFFECTED BY TWO LOW SALARY OFFERS WHICH PULLED IT BELOW THE 10TH PERCENTILE.

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES					1292	1	1252	5	1245	6	958	1
BIOLOGICAL SCIENCES	700	1			791	1					903	2
CHEMISTRY	1925	1			1625	1	1497	1			1139	3
COMPUTER SCIENCE	1754	11	1775	1	1994	13	1436 1958 1114	42	1358	1	1533	3
HEALTH (MED) PROFSNS							1497	1	1559	2	1366 1600 1120	89
MATHEMATICS	1250	1			1829	7	1554 1897 1379	21	1112	1	1108	1
OTHR PHYSCL/EARTH SC	1200	1			1333	1	1308	9	1132	2		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	1849 2000 1625	80	2237 2667 1633	109	2122 2583 1583	31	2253	18	1981	5	1875	3
MBA - TECHNICAL	1972	9	2360	8	2433	5	2387	10	3225	2	2042	2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2428 2750 1917	22	2393	5	2307 2750 1750	22	2334	2	2000	1	2118	3
MBA - TECHNICAL	2447	6	2339	3	2500	1	2708	1			2275	3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	1982	10			2104	6	1918	2	1173	2	1523	4
MBA - TECHNICAL	2844	4			2510	4	2082	1				